

## Media World

www.chemietechnik.de



3

### Profile, Offer, Benefit and Reach

**chemietechnik.de** is the multimedia information portal for top decision-makers in chemical plant engineering – read what this entails on the following pages.

8

### Formats, Placements and Prices

- 8 Advertising Banners
- 10 Native Content Ad
- 11 Native Video Ad

12

### **Newsletter**

- 12 Newsletter
- 14 Advertising Banners in the Newsletter
- 16 Standalone-Newsletter

18

### **Content Marketing**

- 18 Social Media Boost
- 19 Content Marketing
- 20 Packages and services

26

### **Digital Company Directory**

26 Digital Company Directory at a glance, overview and prices

28

**Contact** 

28 Your contacts

## What we stand for

**chemietechnik.de** is the innovative Internet platform of the renowned specialist magazine **CHEMIE TECHNIK** produced by Hüthig Verlag, a modern specialist media company with its head office in Heidelberg, Germany.

Hüthig Verlag is part of the Süddeutscher Verlag media group in Munich and thus of the Stuttgart-based Südwestdeutsche Medienholding (SWMH), one of the leading media companies in Germany.



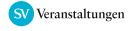














## What we offer

**chemietechnik.de** is the information portal for top decision-makers in chemical plant engineering!

Daily news, product-database and company directory, background reports, and 2 x newsletter published weekly (more than 8,600 subscribers).



## Benefits for our users



- >>> comprehensive company directory
- >> archive with extensive specialist information
- >> clearly arranged navigation to industry-relevant specialist fields
- » full-text search
- >>> daily **news**, topical information about products and companies

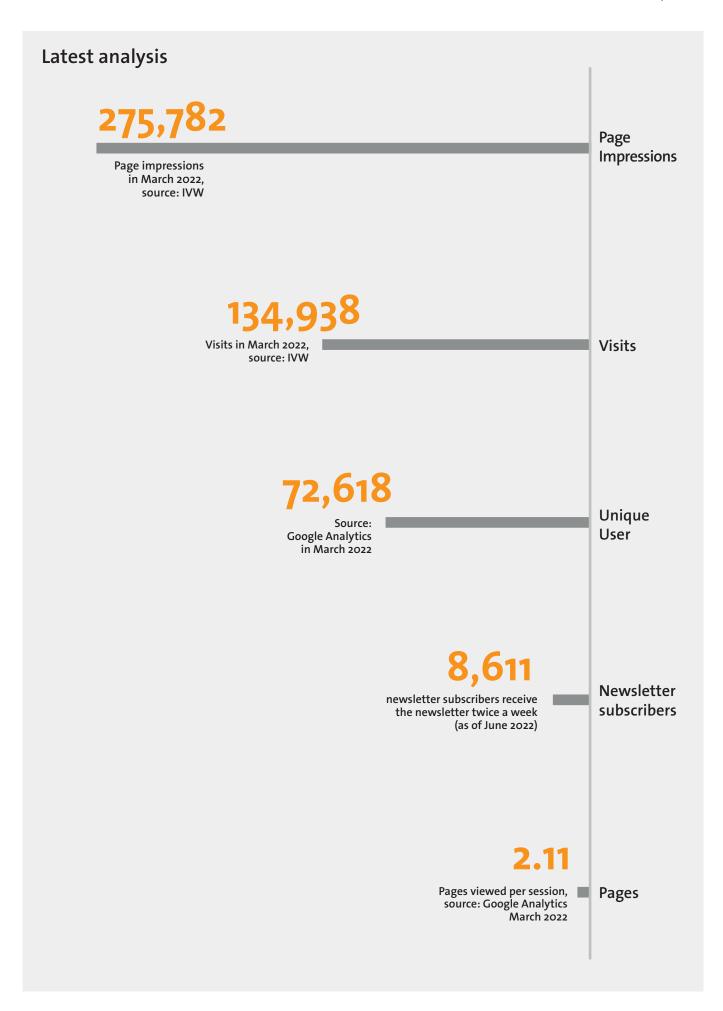
# Reaching our target

chemietechnik.de offers you all the benefits of professional media planning as a one-stop-shop. We will advise you which forms of advertising, in which combination, will meet your requirements and objectives in your media planning!

chemietechnik.de is used by decision-makers and managers in chemical plant engineering.

We are also voluntarily audited in the online sector by the German Audit Bureau of Circulation (IVW)! This ensures that you really get the service you pay for.





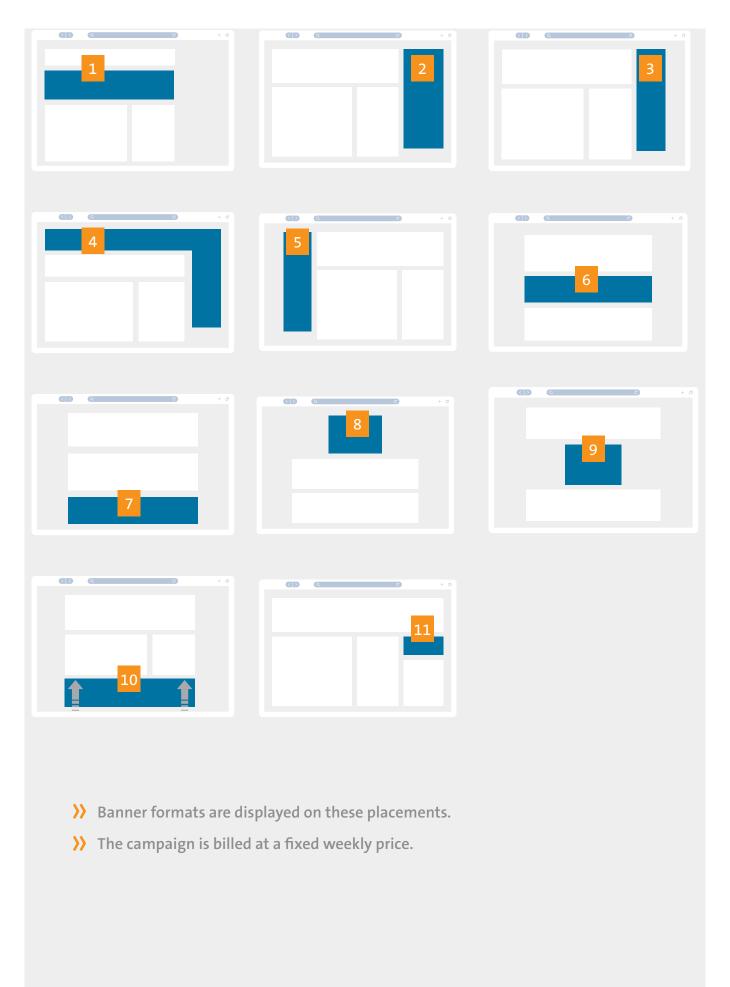
## Advertising Banners

	Ad format	Placement	Device	Format (in pixels)	Prices in Euro per week	Prices in Euro per week in trade show months*
1	Billboard	RoS below Header	Desktop Tablet	940x250	1,900 EUR	2,090.– EUR
2	Halfpage	RoS (sticky)	Desktop	300x600	1,775.– EUR	1,995.– EUR
3	Skyscraper right	RoS (sticky)	Desktop	160x600	1,565.– EUR	1,710 EUR
4	Wallpaper	RoS	Desktop	728x90 + 160x600	1,730.– EUR	1,910.– EUR
5	Skyscraper left	RoS	Desktop	160x600	1,050.– EUR	1,145.– EUR
6	Leaderboard Premium	Post, below teaser image	Desktop Tablet	728x90	1,205.– EUR	1,310.– EUR
7	Leaderboard Basic	Post, behind 1. text block or end of posting	Desktop Tablet	728x90	1,080.– EUR	1,190EUR
8	Medium Rectangle Premium	RoS	Desktop Mobile/Tablet	300x250	1,320.– EUR	1,450.– EUR
9	Medium Rectangle Basic	RoS	Desktop Mobile/Tablet	300x250	1,150.– EUR	1,270.– EUR
10	Baseboard	RoS (sticky)	Desktop Tablet	960x90	1,120.– EUR	1,240.– EUR
11	Partner-Site-Button	RoS	Desktop	300x120	435. EUR	595.– EUR

\*July, August, September

All prices are subject to statutory VAT.

**Banner formats:** png, jpg, gif (also animated), HTML5 | **Videos:** mp4 | **File size:** max. 100 KB **Data transmission:** at least 1 week before placement to **ckv-dispo@huethig.de** 



## Native Content Ad

Banner ads on a website are similar in form and design to our own articles on the website in terms of the combination of images and copy and are thus less noticeable as advertising.



>>> CPM € 190.—

### Included in the package:

- >>> They can be placed in Medium Rectangle, Leaderboard Premium and Leaderboard Basic banner ad spaces.
- >>> Leaderboard format: Image (1200 x 800 pixels), headline (approx. 45 characters), body copy (approx. 100 characters), call to action (approx. 20 characters).

  The "character limits" can vary depending on the location of the ad.
- >>> File format (image): png, jpg, gif (also animated)
- >>> File size (image): 200 KB
- >> Devices: Desktops, tablets, mobiles

## Native Video Ad

In-banner video ads on a website are similar in form and design to our own articles on the website in terms of the combination of video and copy and are thus less noticeable as advertising.



>>> CPM € 190.—

### Included in the package:

- >>> They can be placed in the Leaderboard Premium banner ad space.
- >>> Format: Video (940 x 250 pixels); headline (approx. 55 characters), no body copy, call to action (approx. 20 characters).
- >>> Length of video: max. 59 sec.
- >>> File format: .mp4 Only physical videos are allowed, no links to third-party providers, etc.
- >> File size: max. 29 MB
- >>> Devices: Desktops, tablets, mobiles

### Newsletter

### Always up-to-date and wanted!

The advantage of newsletters is that users specifically subscribe to them and therefore really want them.

>>> This is also reflected in the above-average opening rate of the CHEMIE TECHNIK newsletter.

E-mail newsletters also allow direct addressing of the target group.

Image advertising, highlighting your company's expertise or a product presentation are all perfectly placed here. Reach your existing and new potential customers with more than 8,600 mailings twice a week.



>> The CHEMIE TECHNIK Newsletter is always mailed twice a week to more than 8,600 subscribers

## Advertising Banners

in the Newsletter

Format	Size	Prices in Euro per issue	Prices in Euro per issue in trade show months*
1 Header Ad	650 x 90 pixels	980.–	1,080.—
2 Content Ad	650 x 150 pixels	715.—	785.—
3 Text Ad	Image: max. 620 x 349 pixels Text: max. 330 characters	740	820.–

\*July, August, September

All prices are subject to statutory VAT.

Banner formats: png, jpg, gif (without animation), Images: jpg or gif up to max. 180dpi | File size: max. 50 KB Data transmission: at least 1 week before placement to ckv-dispo@huethig.de



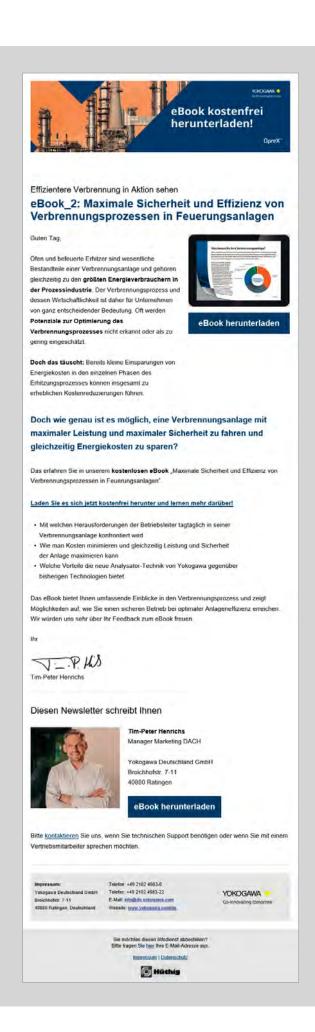
## Standalone Newsletter

You can send a "standalone-newsletter" to all registered subscribers with us. The newsletter is mailed in the name of your company and has 100% customer content. The standalone-newsletter can link to further information on your corporate website or to a customer integration within chemietechnik.de.

The frequency of the standalone-newsletter is strictly limited. With this form of advertising we enable you to directly address the newsletter subscribers from the target group of CHEMIE TECHNIK and to introduce new products or services.

#### **Engage Plus**

Send a second standalone-newsletter with extra information to the people who opened your first one and thus secure maximum interest within your target group.



- >>> Format: 660 pixels
- >> File type: HTML (inline CSS) or as text and image (jpg, png) separately
- >> No. of characters: +/- 3,000
- >>> No. of charts: max. 5
- >> No. of links: max. 5
- >>> Price: on demand

## Social Media Boost

### Social media complement to Content Placement



The Social Media Boost is a new, appealing social media element which generates additional contacts in the industry and can be easily booked additionally to the Content Placement.

We currently have 9.386 Xing and 8.963 LinkedIn followers and the number is increasing rapidly.

The newsfeed is made up of up-to-date releases from our website, which are displayed to followers as news on our social media newstreams.

This way we can play out your Content Placement booked on chemietechnik.de or your Newsletter-Text Ad to our followers via Xing and LinkedIn. It is also marked here with the term "advertisement".

Price: 550.-€

>>> Only bookable in combination with a Content Placement or text ad. No separate reporting possible.

## Content Marketing

With expertise to effective success



Content marketing is a digital communication strategy. Short-term, selective success can result, for example, from the acquisition of leads by means of webinars or white papers. At its core, however, content marketing pursues long-term goals. The establishment of one's own company on the market, the digital positioning on a specific topic in the industry or the acquisition of new customers through ever-increasing visibility can be achieved through good content marketing and thus contribute significantly to the success of the company.

### Why you should definitely invest in content marketing:

- >>> Boosting brand awareness and strengthening your image
- >>> You achieve positive change of the image towards the expert
- >>> You establish yourselves as opinion leaders
- >>> You clearly position yourselves as problem solvers through consistent and high-quality information transfer
- >>> You increase your reach and gain much better visibility
- >> You benefit from long-term protection and increase of sales figures and deals

## Content Placement



\* Integration on homepage or topic page for one week, archiving at least for one year



Content Placement is an article posted on chemietechnik.de that consists of your individual content and is labelled as such. Your article is included in the topic area you select and will be archived there for at least a year. In addition to the article, you will get an article teaser on the homepage or topic page of chemietechnik.de which ensures increased traffic on your article. The following topic channels are available: market, plant construction, plant engineering, automation, fittings, energy & utilities, materials handling, services & locations, bulk goods technology, safety & environment, separation technology, thermal processes, packaging

### The frequency of this form of advertising is strictly limited!

**Format:** HTML content page, delivery of contents as Word document. Maximum of 5 images as png or jpg.

**Price\*:** 1,400.– €/in trade show months: 1,540.– €

#### What we need from you

- >> Meaningful catchword
- >> Meaningful headline
- >> Teaser (2 short sentences which arouse interest; max. of 250 characters))
- >>> Text incl. link (recommendation: about 3,000 6,000 characters incl. blanks)
- >>> URL company website
- >>> Company logo: min. 150 pixels (jpg, png)
- >>> Optional: A maximum of 5 images (jpg, png)
- >> Optional: Video (link to Youtube/Vimeo)

## Content Placement +





- Package price: 3,580.- € Booking period: 4 weeks
- We are happy to offer you extensive, additional content packages on individual request.

### Getting started with content marketing

### Included in the package:

- >>> Publication of 1 x Content Placement (see page 20)
- >> Integration of the Content Placement on our website in the desired topic area.
- >>> Fixation of the teaser on homepage or topic page in first sight area for one week
- Archiving of Content Placement for at least 1 year
- >>> 2 x traffic boost through integration in the editorial newsletter
- >>> 2 x reach extension through Social Media Boost (see page 18)

### Your advantages:

- Maximum attention through native embedding of content
- >>> **Savings** compared to individual booking of services
- Advertising efficiency will be increased overall through linking of content and display ads

## Whitepaper Digital acquisition of new customers



>>> Price on demand **Booking period: 8 weeks** 

### Promotion package:

- >>> Quality-pre-check by our content experts
- >>> Creation of a landing page on our portal (headline, image, description text, download function)
- >>> Integration and preservation of the whitepaper in the "Whitepaper" section on our portal
- >>> Bannering on our website during booking period
- >>> Traffic feed through multiple integration in the editorial newsletter
- >>> Multiple posts in our social media channels
- >>> Creation of a standalone mailing (in coordination with you) (see page 16/17)
- >> All leads for your use
- >>> Full white paper creation available upon request

#### Your advantages:

- >>> Maximum attention for the whitepaper (compared to individual booking) and therefore also exponentially increased chance of leads
- >>> **Savings** compared to individual booking of all services of the promotion package

### Webinar

### Digital acquisition of new customers



>>> Price: on request **Booking period: 8 weeks** 

### Package includes:

>> 1 webinar, presented live

### Promotion package:

- >> Advice on topicfindings from our editorial team
- >>> Creation of a landing page on our portal (headline, image, description text, download function)
- >> Integration and preservation of the webinar in the "Webinar" section on our portal
- >>> Bannering on our website during booking period
- >>> Traffic feed through multiple integration in the editorial newsletter
- >>> Multiple posts in our social media channels
- >>> Creation of a standalone mailing (in coordination with you) (see page 16/17)
- Moderation and technical implementation
- **>>** All leads for your use.

#### Your benefit:

>> One-stop-shop: advice concerning content, organisation and realization as well as promotion and acquisition of participants

### Brand Hub

### Your positioning as a thematic leader

With an exclusive brand hub, you present your expertise and build a thought leadership on a specific topic focus (100% your content).

The content can be designed according to a guideline in text and image.

### Included in the package:

- >> Own customer channel under "Topic Specials"
- ) Joint topic planning and conceptual consulting
- >>> Integration of 3 articles per month (supplied by you)
- >>> Integration of the articles in the context-relevant topic area.
- >> 1 x integration in editorial newsletter per published article
- >> 1 x social media post per published article
- >> Optionally bookable: further editorial services on request







### >>> Booking period: 6 months

### Your advantages:

- >>> Expansion of presence in relevant target group and positioning as an expert and solution **provider** on a relevant topic
- >>> High attention level through cross-promotion via newsletters and portal
- >>> Positive image transfer through integration of content in premium editorial environment

## Digital Compa Directory New and functional



#### An ideal supplement...

...to the offered classic online forms of advertising on chemietechnik.de. Through your presence users get quick and focused access to information about your company.

#### Added value included

Your contact details are additionally linked to a large offer of content. Your company's performance profile appears in requested technical articles, news and product reports.

Present your company with a company entry in the environment of your industry. An entry in our new company directory ensures your constant presence when our users are researching. All company entries can be updated and supplemented by you at any time.

	Plus	Premium
Display of your company profile to your articles	~	<b>✓</b>
E-mail contact	~	<b>V</b>
Content linking	~	<b>✓</b>
Phone and fax number	~	<b>✓</b>
Link to homepage	~	<b>✓</b>
Corporate logo	~	<b>V</b>
Profile image	~	<b>V</b>
Product program	~	<b>✓</b>
Link to social media	~	<b>✓</b>
Image gallery		<b>✓</b>
Company portrait		<b>✓</b>
Special contact persons		<b>✓</b>
Link to sales office or branches		<b>✓</b>
Additional information as a link or file		<b>✓</b>
Embedding of company videos		<b>✓</b>
Embedding of whitepapers		<b>V</b>
Price for a whole year	340.–€	550.−€

## Talk to us

We have presented various, target-oriented forms of advertising for your communication to you. Do you have any questions? Together we will find the ideal solution for your objectives.

### Sales team:



>> Sabine Wegmann Head of Sales +49 (0) 6221 489-207 sabine.wegmann@huethig.de



>> Katja Hammelbeck Switzerland, Liechtenstein +41 71 55202-12 kh@interpress-media.ch



>> Hagen Reichhoff Austria, Netherlands, Great Britain, USA, Canada +49 6221 489-304 hagen.reichhoff@huethig.de



>> Carolyn Eychenne France, Belgium +33 1 39581401 carolyn@eychenne.me



### **Editorial team:**



>>> Claudia Rinck
Editor-in-chief
+49 (0) 6221 489-230
claudia.rinck@huethig.de



Jona Göbelbecker +49 (0) 6221 489-206 jona.goebelbecker@huethig.de



Ansgar Kretschmer+49 (0) 6221 489-400ansgar.kretschmer@huethig.de



Nora Menzel, M.Sc. +49 6221 489-229 nora.menzel@huethig.de

Hüthig GmbH Im Weiher 10 D-69121 Heidelberg Tel. +49 (o) 6221 489-207 www.chemietechnik.de www.huethig.de Hüthig successful media for experts